Placements::(1) Issuance and Transfer of Shares (2) Memorandum of Understanding

Issuer & Securities

Issuer/ Manager	SINGAPORE POST LIMITED	
Securities	SINGAPORE POST LIMITED - SG1N89910219 - S08	

Announcement Details

Announcement Title	Placements	
Date & Time of Broadcast	28-May-2014 15:09:41	
Status	New	
Announcement Sub Title	(1) Issuance and Transfer of Shares (2) Memorandum of Understanding	
Announcement Reference	SG140528OTHRTF4P	
Submitted By (Co./ Ind. Name)	Winston Paul Wong Chi Huang	
Designation	Joint Company Secretary	
Description (Please provide a detailed description of the event in the box below)	Please refer to the attached. 1. The calculation of the "Capital Amount-Old" and "Capital Amount-New" exclude the value of 33,312,000 treasury shares held by the Company as of to-date. 2. The "No. of Existing Outstanding Shares" excludes 33,312,000 treasury shares held by the Company as of to-date. 3. Out of the 33,312,000 treasury shares held by the Company to-date, 30,000,000 treasury shares are to be transferred to the Investor on completion under the Investment Agreement attached herein.	

Additional Details

Capital Amount-Old	SGD 90,995,716.94
Capital Amount-New	SGD 360,932,036.94
No. of Existing Outstanding Shares	1905973618
New Shares Issued	190096000
Offer Price	SGD 1.42
Attachments	SGX Ann.pdf NewsRelease.pdf NewsRelease CN.pdf
	Total size =810K

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SINGAPORE POST LIMITED

(Incorporated in the Republic of Singapore) (Company Registration Number: 199201623M)

STRATEGIC COLLABORATION WITH ALIBABA GROUP HOLDING LIMITED

- ISSUANCE AND TRANSFER OF 220,096,000 ORDINARY SHARES IN THE CAPITAL OF SINGAPORE POST LIMITED TO ALIBABA INVESTMENT LIMITED
- MEMORANDUM OF UNDERSTANDING IN RELATION TO A STRATEGIC BUSINESS COOPERATION WITH ALIBABA INVESTMENT LIMITED FOR THE CREATION OF AN INTERNATIONAL ECOMMERCE LOGISTICS PLATFORM

1. INTRODUCTION

The Board of Directors ("Board") of Singapore Post Limited (the "Company") wishes to announce that the Company has on 28 May 2014 entered into an investment agreement (the "Investment Agreement") with Alibaba Investment Limited (the "Investor"), a wholly-owned subsidiary of Alibaba Group Holding Limited ("Alibaba Group"). Subject to and upon the terms of the Investment Agreement, the Company proposes to raise capital by issuing and transferring an aggregate of 220,096,000 ordinary shares in the Company ("Shares") to the Investor, which consists of 190,096,000 new Shares (the "New Shares") and 30,000,000 existing Shares held in treasury by the Company (the "Treasury Shares", and together with the New Shares, "Investment Shares"), representing approximately 10.35% of the enlarged issued and paid-up share capital of the Company (excluding treasury shares), at a price of S\$1.42 (the "Subscription Price") per Investment Share to raise gross proceeds of approximately S\$312.5 million (the "Proposed Issuance").

In conjunction with the Proposed Issuance, the Company has also entered into a memorandum of understanding ("MOU") on 28 May 2014 with the Investor in respect of a strategic business cooperation to create a defining platform for international eCommerce logistics via strategic collaboration (the "Proposed Business Cooperation"). Pursuant to the MOU, for a 12-month period from the date of the MOU, the Company will, amongst others, negotiate exclusively with the Investor to enter into a joint venture in respect of the business of international eCommerce logistics. The Company will make appropriate announcements in the event that there are any material developments in relation to the Proposed Business Cooperation.

1.1 <u>Information on Alibaba and the Investor</u>

The Investor is an investment holding company of Alibaba Group Holding Limited. Alibaba Group, with a mission statement "To make it easy to do business anywhere", together with its related companies, operates an ecosystem where online and mobile commerce participants can leverage the power of the Internet to establish and grow their business as well as meet consumer demand efficiently. Since its inception, Alibaba Group and its related companies have developed and expanded to operate a range of online and mobile platforms, including its China retail marketplace, its China wholesale marketplace, its global consumer marketplace, its global wholesale marketplace, as well as cloud computing. As at 31 December 2013, Alibaba Group had a total of 20,884 full-time employees with 73 offices in China and 16 offices outside China.

1.2 Rationale for the Proposed Issuance and the Proposed Business Cooperation

The Company envisages that the addition of Alibaba Group as a substantial shareholder of the Company will provide the Company and its subsidiaries, associated companies and joint ventures (the "SingPost Group") with considerable strategic advantages, such as the creation of new relationships and opportunities for strategic cooperation with Alibaba Group, which is expected to increase the Company's regional growth and development pace and accelerate the Company's transformation and pursuit of additional opportunities. In addition, the Proposed Issuance will assist the SingPost Group's funding requirement to drive growth in its eCommerce offerings in the region, as it scales up its eCommerce logistics infrastructure to meet greater volumes in this area. The Company believes that this strategic collaboration will enable it to leverage on eCommerce logistics as a strengthened revenue stream, even as its core business continues to be eroded by declining traditional domestic mail volumes.

The Proposed Business Cooperation, through the MOU, is intended to allow the SingPost Group and Alibaba Group to co-operate and leverage each other's strengths and experience to create a platform for international eCommerce logistics business. The Proposed Business Cooperation aims to, amongst others, (a) achieve full regional value chain of eCommerce logistics including warehousing, last mile delivery, line haul, custom clearance, parcel collection, consolidation and order fulfillment, (b) provide Alibaba Group access to the SingPost Group's international logistics capabilities, infrastructure, and delivery networks including potential regional roll-out of POPStations, (c) offer end-to-end solutions to the customers and merchants of Alibaba Group, (d) allow the SingPost Group's operations to benefit from Alibaba Group's expertise in eCommerce and business volumes, and (e) allow Alibaba Group and the SingPost Group to leverage on each other's strong brands.

2. THE PROPOSED ISSUANCE

The Investment Shares represent approximately 11.55% of the existing issued and paid-up share capital (excluding treasury shares) of the Company as at the date of this announcement and approximately 10.35% of the enlarged issued and paid-up share capital of the Company (excluding treasury shares) after completion of the Proposed Issuance.

The Investment Shares, when issued or re-issued, as the case may be, and delivered, shall rank *pari passu* in all respects with the existing Shares except that they will not rank for any dividend, right, allotment or other distributions, the record date for which falls on or before the completion of the Proposed Issuance.

The Subscription Price was arrived at following negotiations and represents a discount of approximately 8.3% to the volume weighted average price of S\$1.5485 for trades done on the Shares on the Singapore Exchange Securities Trading Limited (the "SGX-ST") on 27 May 2014 (being the preceding full market day up to the time the Investment Agreement was signed).

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¹ Immediately after the completion of the Proposed Issuance and assuming that the Company does not buy back and hold in treasury any other Shares, the Company will hold 3,312,000 Shares in treasury.

The Company will be making an application to the SGX-ST for the listing and quotation of the Investment Shares on the Official List of the SGX-ST.

The New Shares will be allotted and issued pursuant to the authority granted by shareholders of the Company (the "**Shareholders**") at the annual general meeting of the Company on 28 June 2013.

2.1 Conditions Precedent to the Proposed Issuance

The Proposed Issuance is subject to certain conditions precedent set out in the Investment Agreement, including without limitation, there being no breach of the representations, warranties and undertakings set out in the Investment Agreement, the in-principle approval being obtained from the SGX-ST for the listing and quotation of the Investment Shares on the Main Board of the SGX-ST, the receipt of the approval of the Monetary Authority of Singapore ("MAS") for the Investor to become a substantial Shareholder of the Company pursuant to Section 13 of the Money-changing and Remittance Businesses Act, Chapter 187 of Singapore and, subject to the terms and conditions of the Investment Agreement, the approval of the MAS and the Info-communications Development Authority of Singapore ("IDA") of the Investor's nominee as a director of the Company. The Company and the Investor have agreed that the conditions precedent set out in the Investment Agreement shall be satisfied no later than 31 July 2014 (the "Long Stop Date") and if certain agreed conditions precedent are not fulfilled by the Long Stop Date, the Long Stop Date would be extended to 30 September 2014.

2.2 Use of Proceeds from the Proposed Issuance

The net proceeds of the Proposed Issuance of approximately \$\$308.0 million, after deducting estimated expenses of approximately \$\$4.5 million (the "**Net Proceeds**") will be used for the following purposes:

	Use of Net Proceeds	Estimated
		Percentage
		Allocation (%)
(a)	the SingPost Group's business of eCommerce	33
	logistics for purposes such as investments, mergers	
	and acquisitions in Southeast Asia and the upgrade	
	of the SingPost Group's information technology	
	systems relating to the eCommerce logistics	
	business;	
(b)	mergers and acquisitions and property development	33
	projects which the SingPost Group may undertake;	
	and	
(c)	the general working capital of the SingPost Group.	34

The actual apportionment of Net Proceeds for the aforementioned purposes would be subject to the availability and size of investment and acquisition opportunities, the relative timing of various requirements for funds, and the Company's overall objective of achieving an optimal cost of capital to fund its growth initiatives. Pending deployment, the Net Proceeds may be

placed in deposits with banks and/or financial institutions as the Board may deem fit in their absolute discretion. The Company will make periodic announcements on the utilisation of proceeds from the Proposed Issuance as and when such proceeds are materially disbursed.

2.3 Right of Nomination of Director

Subject to and conditional upon the completion of the Proposed Issuance, the approval of the MAS and the IDA and the Investor and/or its affiliates maintaining certain shareholding thresholds in the Company, the Investor shall be entitled to propose one (1) director for appointment or election, as the case maybe, to the 10-member Board in accordance with the terms and subject to the conditions of the Investment Agreement and the Company's Articles of Association.

2.4 Financial Effects of the Proposed Issuance

For illustration purposes only and based on the unaudited consolidated financial statements of the SingPost Group for the financial year ended 31 March 2014, the financial effects of the Proposed Issuance are set out below. The analysis below has been prepared solely for illustrative purposes and does not purport to be indicative or a projection of the results and financial position of the SingPost Group immediately after the completion of the Proposed Issuance.

Based on the assumptions above and assuming that the Proposed Issuance had been effected at the beginning of that financial year, the basic earnings per Share after adjusting for the issuance of the Investment Shares will decrease from 6.746 cents to 6.046 cents. In addition, based on the assumptions above and assuming that the Proposed Issuance had been effected at the end of that financial year, the consolidated net asset value per Share after adjusting for the issuance of the Investment Shares will increase from 36.52 cents to 47.22 cents.

2.5 Interests of Directors and Substantial Shareholders

None of the Directors or substantial shareholders of the Company has any interest, direct or indirect, in the Proposed Issuance or the MOU (other than through their respective shareholdings in the Company) and/or the Investor.

The Company will make the necessary announcements once the in-principle approval for the listing and quotation of the Investment Shares has been obtained from the SGX-ST.

3. <u>FINANCIAL ADVISER AND ARRANGER</u>

DBS Bank Ltd is the sole financial adviser and sole arranger to the Company for the Proposed Issuance.

BY ORDER OF THE BOARD

Winston Paul Wong Chi Huang Joint Company Secretary

28 May 2014





For immediate release

SingPost and Alibaba Group to Form Strategic Collaboration to Grow International E-commerce Logistics Business



Singapore, 28 May 2014 — Singapore Post Limited (SingPost) and Alibaba Group Holding Limited (Alibaba Group) today announced that SingPost and Alibaba Investment Limited, a wholly-owned subsidiary of Alibaba Group Holding Limited, have entered into an investment agreement under which Alibaba Investment Limited will invest S\$312.5 million to purchase 30 million existing ordinary shares held in treasury by SingPost and 190.096 million new ordinary shares and take a 10.35% stake in SingPost upon completion. Both companies also signed a memorandum of understanding (MOU) which will allow them to discuss and negotiate a joint venture (JV) in respect of the business of international e-commerce logistics. This strategic business cooperation will also tap into other e-commerce opportunities in Southeast Asia and beyond by providing amongst other things, greater access to SingPost's international logistics capabilities, infrastructure and delivery networks, and as well as end-to-end solutions to Alibaba Group customers and merchants.

SingPost is a leading provider of e-commerce logistics solutions and trusted communications in the region. As the national postal service provider in Singapore for over 150 years, SingPost offers integrated trusted communications through its domestic and international postal services and a suite of cutting-edge digital solutions for businesses and consumers. With its regional network and infrastructure, SingPost is able to offer fully integrated e-commerce logistics solutions covering freight transportation, warehouse fulfilment, delivery and returns as well as





web solutions, to its customers. SingPost's e-commerce and related businesses currently account for about 26% of its total revenue.

Combining Strengths of SingPost Group and Alibaba Group

This landmark collaboration between two leading organizations – SingPost, one of the leading global postal companies and Alibaba Group, the largest online and mobile commerce company in the world in terms of gross merchandise volume in 2013 – leverages the core competencies of both companies to advance the e-commerce eco-system and create logistics solutions for international e-commerce.

Said Mr Lim Ho Kee, Chairman of SingPost: "This strategic investment by Alibaba is a significant milestone in our transformation journey into the region and is an affirmation of our long-standing strategy in e-commerce logistics as part of SingPost's growth trajectory. SingPost will benefit from Alibaba's expertise in e-commerce, technology and business volumes. We see considerable strategic advantages, such as the creation of new relationships and opportunities for strategic cooperation with the Alibaba Group, all of which are expected to increase the Company's growth and development pace as it pursues regional opportunities."

Mr Daniel Zhang, Chief Operating Officer of Alibaba Group said: "We are excited to collaborate with SingPost and leverage SingPost's strong delivery networks and end-to-end e-commerce logistics solutions to facilitate international e-commerce. Through this collaboration, we hope to create concrete benefits for our overseas buyers and sellers by enhancing the user experience and providing greater access to a suite of international e-commerce logistics solutions and products."

The collaboration is intended to allow SingPost Group and Alibaba Group to cooperate and leverage each other's strengths and experience to create a platform for international ecommerce logistics business, giving priority to SingPost Group's logistics services based on commercial terms. It aims to, amongst other things, (a) achieve full regional value chain of ecommerce logistics including warehousing, last mile delivery, linehaul, customs clearance, parcel collection, consolidation and order fulfillment, (b) provide Alibaba Group access to SingPost Group's international logistics capabilities, infrastructure, and delivery networks including potential regional roll-out of POPStations, (c) offer end-to-end solutions to the customers and merchants of Alibaba Group, (d) allow SingPost Group's operations to benefit from Alibaba Group's expertise in e-commerce and business volumes and (e) allow Alibaba Group and SingPost Group to leverage on each other's strong brands.

Over the next few months, SingPost Group and Alibaba Group will also continue discussions on the formalisation of a joint venture (JV) in respect of the business of international e-commerce logistics.





Investment by Alibaba Group enables SingPost to significantly scale up its regional capabilities and infrastructure to meet growing e-commerce demand

The e-commerce market in the Asia-Pacific region is becoming the largest e-commerce market in the world, with e-commerce sales expected to hit more than US\$1 trillion by 2020, according to eMarketer.

Said Dr Wolfgang Baier, Group Chief Executive Officer of SingPost: "E-commerce logistics is the key enabler to capture the growth in e-commerce in Asia. This strategic investment will help boost our transformation in regional e-commerce logistics and realize our next growth frontier. With the tremendous e-commerce opportunity, the funds from this investment provide SingPost with financial flexibility and enable us to significantly scale up our e-commerce logistics business and build new capabilities as we are poised for growth in the region."

Added Dr Baier: "Through this step-change strategic collaboration, SingPost will be able to grow its regional e-commerce logistics much faster and strengthen it as a regional revenue stream, even as our core domestic business continues to be under tremendous pressure from rapidly declining domestic traditional mail volumes. We will speed up investments into our regional capabilities especially technology and infrastructure. Still, as Singapore's Public Postal Licensee (PPL), our foremost priority is to provide high quality domestic mail services to meet our service obligations in Singapore. We are already investing S\$100 million to improve customer service and productivity including the replacement of our mail sorting machines and delivery fleet as well as offering more 24/7 services such as POPStation and ezy2ship. And we will continue to invest despite the declining domestic letter mail volumes into serving Singapore's postal needs and meeting its stringent delivery standards."

For details of the announcement, please refer to SingPost's SGXNet announcement.

End

About Singapore Post Limited

(Reg. No. 199201623M)

Singapore Post Limited (SingPost) is the national postal service provider in Singapore offering trusted communications through domestic and international postal services as well as end-to-end integrated mail solutions covering secure data printing, letter-shopping, delivery and mailroom management, among others. As the trusted communications service provider for more than 150 years, SingPost today goes beyond physical postal communications to offer secure digital communications solutions as part of integrated solutions to its customers. With its competencies in mail, logistics and e-commerce, SingPost is able to offer integrated e-commerce logistics solutions tailored to customers' needs. Having one of the largest multi-channel distribution networks in Singapore, regional operations in 13 countries and access to a global postal network of more than 220 countries/territories, SingPost is also well-positioned to provide end-to-end e-commerce logistics solutions such as warehousing, pick and pack, delivery and returns management for B2B, B2C and B2B4C customers in Singapore and the region.





SingPost was recently named the top postal company by Accenture and won the UPU-approved World Mail Award for People Management in 2013. SingPost also gained international acclaim when it was bestowed the Service Provider of the Year 2012 award by Postal Technology International. SingPost won the 2014 EMS Cooperative Gold Certification Award by the Universal Postal Union for its *Speedpost* courier service and is the only company to win an award every year since 2001.

SingPost was listed on the Main Board of the Singapore Exchange in 2003. To learn more about SingPost, please visit www.singpost.com.

About Alibaba Group

Alibaba Group's mission is to make it easy to do business anywhere. The company is the largest online and mobile commerce company in the world in terms of gross merchandise volume. Founded in 1999, the company provides the fundamental technology infrastructure and marketing reach to help businesses leverage the power of the Internet to establish an online presence and conduct commerce with hundreds of millions of consumers and other businesses.

Alibaba Group's major businesses include:

- Taobao Marketplace (<u>www.taobao.com</u>), China's largest online shopping destination
- Tmall.com (<u>www.tmall.com</u>), China's largest online third-party platform for brands and retailers
- Juhuasuan (<u>www.juhuasuan.com</u>), China's most popular online group buying marketplace
- AliExpress (<u>www.aliexpress.com</u>), a global online marketplace for consumers to buy directly from China
- Alibaba.com (<u>www.alibaba.com</u>), China's largest global online wholesale platform for small businesses
- 1688.com (www.1688.com), a leading online wholesale marketplace in China
- Alibaba Cloud Computing (www.aliyun.com), a leading provider of cloud computing services to businesses and entrepreneurs

Alibaba Group also provides payment and escrow services on its marketplaces through its association with Alipay (www.alipay.com), a related company of Alibaba Group.

Through China Smart Logistics, a 48%-owned affiliate, Alibaba Group, operates a central logistics information system that connects a network of express delivery companies in China.

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#### 請即發佈

# 新加坡郵政與阿里巴巴集團組成戰略合作 共同開拓國際電商物流



**2014年5月28日,新加坡**-新加坡郵政有限公司(下簡稱:新加坡郵政 SO8.SI)和阿里巴里集團控股有限公司(下簡稱:阿里巴巴集團)今天共同宣佈,新加坡郵政與阿里巴巴集團達成投資協議。阿里巴巴集團將投資約 3.125 億新加坡元,認購新加坡郵政 190,096,000股新股及新加坡郵政庫存的 30,000,000股普通股。投資完成後,阿里巴巴集團將獲得新加坡郵政 10.35%的股份。

同時,兩家公司簽署合作備忘錄,讓雙方治商成立合資公司,共同建立國際電商物流平台。 這戰略業務合作有助把握東南亞地區潛力巨大的電子商務機遇,藉由新加坡郵政的國際物流 能力、基礎設施和強大的配送網路,為阿里巴巴集團的客戶和商家提供點到點的物流解決方 案。

新加坡郵政是東南亞地區領先、可靠的通信和電子商務物流解決方案供應商,擁有超過 150 年歷史,一直擔當新加坡國家郵政服務。新加坡郵政通過其國內和國際郵政服務提供可靠的整合服務方案,並爲個人消費者和企業提供先進完善的數碼解決方案。憑藉其地區網絡和基礎設施,新加坡郵政能提供完善的整合電子商務物流解決方案,包括貨物運輸、倉儲、遞送和退貨,以及客戶的互聯網解決方案。目前,新加坡郵政的電子商務及相關業務合總收入比率約 26%。

### 雙方優勢互補 共拓國際電商物流

這將是兩家領先企業之間的標誌性合作,新加坡郵政是全球領先的郵政公司之一,而以 2013 年的總交易額計算,阿里巴巴集團則是世上最大的線上和移動電子商務公司。戰略合作能發





揮兩家企業的核心競爭優勢,以推動電子商務生態系統,並創建國際電子商務的物流解決方案。

新加坡郵政集團主席林和記先生表示:「阿里巴巴集團的戰略投資,是我們業務轉型道路上的重要里程碑,也再一次確認新加坡郵政在發展增長軌道上對於電子商務物流的長期戰略選擇。新加坡郵政會受益於阿里巴巴集團在電子商務、先進科技和企業規模上可觀的戰略優勢。建立和阿里巴巴集團的合作,使我們對於公司未來實現快速增長及從容把握地區商業機會充滿信心。」

阿里巴巴集團首席運營官張勇先生表示: 「對於和新加坡郵政合作,並引入其強大的遞送網絡和點到點電商解決方案,助力國際電商,我們感到非常興奮。通過這次合作,我們希望能夠爲我們海外的買家和賣家帶來實在的好處,提升他們的用戶體驗,提供更好的物流解決方案和產品。」

這次合作讓新加坡郵政集團和阿里巴巴集團利用雙方各自的優勢和經驗,爲全球的電子商務物流行業創造一個良好的平台。合作內容包括,a)建立完整的電商物流價值鏈,包括倉庫、快遞、長途運輸、清關、包裹代收及合併、結單及退貨等;b)將阿里巴巴集團接入新加坡郵政集團的國際物流系統、基礎設施及運送網絡,包括潛在即將推出的自取包裹站;c)爲阿里巴巴集團的客戶和商家提供點對點的解決方案;d)允許新加坡郵政集團的業務從阿里巴巴集團電商和業務流量中受益;及 e)允許阿里巴巴集團與新加坡郵政集團借助雙方的品牌影響力。

在接下來的幾個月,新加坡郵政集團和阿里巴巴集團將就國際電子商務物流業務成立的合資企業繼續進行討論。

### 協同效應 — 阿里巴巴集團投資將促使新加坡郵政高速成長

根據 eMarketer 資料顯示,亞太地區的電子商務市場正在成爲世界上最大的電子商務市場,預計到 2020 年,這一地區電商銷售額將突破 1 萬億美元。

新加坡郵政集團首席執行官 Wolfgang Baier 博士表示: 「物流是電子商務行業發展的主要推動力,以把握亞洲電子商務市場增長機遇。這次戰略合作將有助於驅動我們區域性的電商物流轉型並進一步實現我們下一個增長目標。面對巨大的電子商務機遇,這次投資增加了新加坡郵政的財務靈活性,讓我們能顯著的擴大電商物流業務的規模,培養新的業務能力以保持我們在區內的增長。」

Baier 博士續稱:「通過這次戰略合作,新加坡郵政將加快發展區內的電子商務物流,在傳統郵件下滑,國內核心郵政業持續遭侵蝕的情況下,增加電商物流收入。我們會加快對跨境物流的業務投資,特別是技術和基礎設施。不過作爲新加坡公共郵政牌照持有者,我們將依舊在新加坡提供高品質、高水準的郵政服務,以完成我們的職責。」

有關公告內容,請參考新加坡郵政於新加坡交易所的公告。





完

### 關於新加坡郵政有限公司

(公司註冊編號: 199201623M)

新加坡郵政有限公司(新郵政)是全國郵政服務機構,不但爲新加坡提供超過 150 年信賴可靠的國內外郵遞服務,還提供終端至終端整體化郵政解決方案如涵蓋安全數據印刷,信涵包封服務,信件投遞以及收發室管理等。時至今日,新郵政的服務已遠不止於實物信件交流模式,還提供安全可靠的數字交流解決方案並將其納入一體決方案之中。

憑藉在郵政、物流和電子商務方面的卓越能力,新郵政必能根據客戶的需求爲其量身定制整體化電子商務物流解決方案。新郵政除了擁有新加坡最大的多渠道分銷網絡,也在 13 個國家設有區域業務。與此同時,新郵政的服務網絡遍及全球 220 多個國家和地區。憑藉其地區網絡和基礎設施,新郵政有能力爲新加坡和本區域的 B2B、B2C 和 B2B4C 客戶提供完善的電子商務物流解決方案,包括倉儲、分揀包裝、遞送和退貨,並包括客戶的互聯網解決方案。

新郵政在 2013 年 6 月獲頒世界郵政獎中的人事管理獎。也在 2013 年 3 月國際諮詢公司埃森哲的報告中被 評爲全球最傑出的郵政機構。此外,新郵政也榮獲 2012 國際郵政科技大獎之年度最佳服務提供者獎。新 郵政憑藉 Speedpost 快遞服務榮獲每年由萬國郵政聯盟頒發的獎項,並成爲自 2001 年以來全球唯一連續 12 年獲得此獎的機構。

新郵政在 2003 年於新加坡交易所主板上市。欲瞭解更多關於新郵政信息,請到訪我們的網站www.singpost.com。

### 關於阿里巴巴集團

阿里巴巴集團的使命是讓天下沒有難做的生意。集團創立於 1999 年,以商品交易額(GMV)計算,目前是全球最大的網上及移動商務公司。阿里巴巴集團爲企業提供根本的互聯網基礎設施以及營銷平台,讓其可借助互聯網的力量,建立網上業務並與數以億計的消費者和其他企業進行商貿活動。

阿里巴巴集團的主要業務包括:

- 中國最大的網上購物平台淘寶網(www.taobao.com)
- 中國最大的爲品牌及零售商而設的第三方網上平台天貓(www.tmall.com)
- 中國最受歡迎的團購網站聚划算(<u>www.juhuasuan.com</u>)
- 讓全球消費者直接購買中國產品的網上零售市場全球速賣通(www.aliexpress.com)
- 中國最大的小企業全球網上批發平台阿里巴巴國際交易市場(www.alibaba.com)
- 中國領先的網上批發市場 1688 (<u>www.1688.com</u>)
- 以企業及創業者爲對象的領先的雲計算服務供應商阿里雲計算(<u>www.aliyun.com</u>)

阿里巴巴集團也通過與關聯公司支付寶( $\underline{www.alipay.com}$ )的聯繫,在旗下的網上交易市場提供支付及擔保交易服務。

此外,阿里巴巴集團通過其持有 48%股權的關聯公司中國智能物流骨幹網,經營一個連接中國多家快遞公司的中央物流信息系統。