

Investor Factsheet June 2019

All figures as at 30 June 2019 unless otherwise stated



For 160 years, SingPost as the country's postal service provider, has been delivering trusted and reliable services to homes and businesses in Singapore. Today, SingPost is pioneering and leading in eCommerce logistics as well as providing innovative mail and logistics solutions in Singapore and around the world, with operations in 19 markets.



Our Business Segments



Post and Parcel segment comprises the core postal and parcel delivery business of the Group. This includes Domestic post and parcels, International post and parcels, as well as products and services transacted at the post offices.



Logistics segment comprises the logistics businesses of the Group. The services are divided into Freight forwarding and eCommerce logistics, which includes front-end related eCommerce solutions, warehousing, fulfilment, delivery and other value-added services in Asia Pacific.



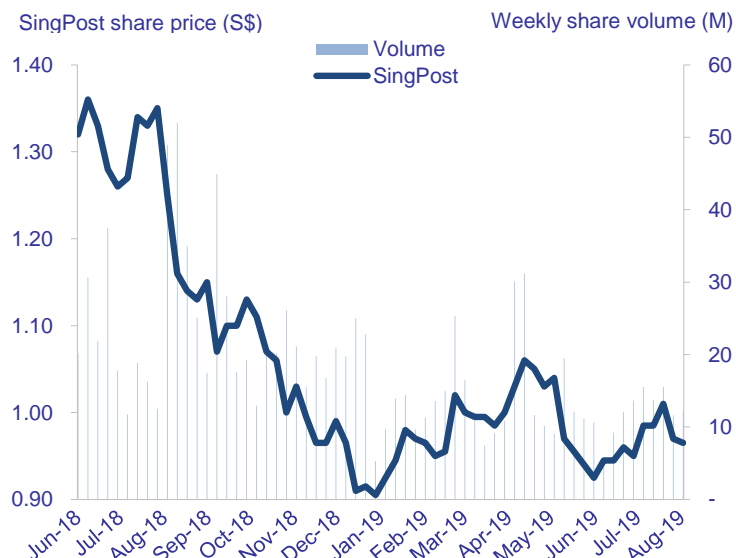
Property segment Includes the provision of commercial property rental, as well as the self-storage business.



U.S. Business segment comprises the businesses in the U.S. under TradeGlobal and Jagged Peak. The Group had announced that it intends to exit the U.S. businesses.

Stock Information

Listed on SGX	13 May 2003
Shares in issue	2.25 billion shares
Market capitalisation	S\$2.16 billion @ S\$0.960 per share as at 5 Aug 2019
Free float	Approx. 64%
Substantial shareholders	Singtel: 22.0% Alibaba: 14.6%
Average daily trading volume over last 6-month period	Approx. 2.9 million shares
Stock Codes	Bloomberg (SPOST SP) Reuters (SPOS.SI) SGX (S08)



Financial Summary

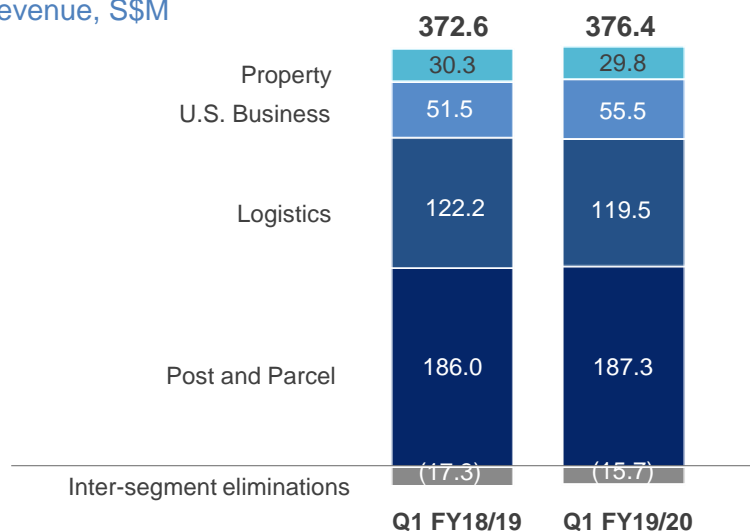
Financial Year ended 31 March

(S\$M)	2019	2018 ¹	2017	2016	2015
Revenue	1,556.7	1,513.4	1,348.5	1,151.5	919.6
EBITDA	117.9	225.3	118.1	326.6	229.0
Net Profit	19.0	135.5	33.4	248.9	157.6
Underlying net profit	100.1	106.3	115.6	153.6	160.2
Net operating cash flow	152.2	196.2	200.1	131.4	235.0
Capital expenditure	(31.3)	(62.1)	(199.8)	(279.7)	(104.4)
Free cash flow	120.9	136.1	0.3	(148.3)	130.6
Dividend per share (S cents)	3.50	3.50	3.50	7.00	7.00

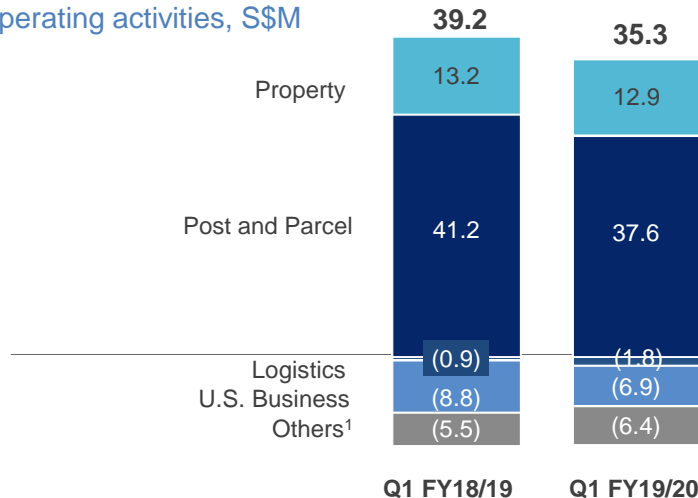
1. Figures have been restated.

Latest Financials: For the quarter ended 30 June 2019

Revenue, S\$M



Profit on operating activities, S\$M



1. Refer to unallocated corporate overhead items and trade-related foreign currency translation differences.

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Disclaimer

The above presentation contains forward looking statements by the management of Singapore Post Limited ("SingPost") relating to financial trends for future periods, compared to the results for previous periods. Some of the statements contained in this presentation that are not historical facts are statements of future expectations with respect to the financial conditions, results of operations and businesses, and related plans and objectives. Forward looking information is based on management's current views and assumptions including, but not limited to, prevailing economic and market conditions. These statements involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those in the statements as originally made. Such statements are not, and should not be construed as a representation as to future performance of SingPost. In particular, such targets should not be regarded as a forecast or projection of future performance of SingPost. It should be noted that the actual performance of SingPost may vary significantly from such statements. "\$" means Singapore dollars unless otherwise indicated.